





DAIRY Edition Spring 2021

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Inventory Calculations Can Prevent Feed Shortages

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February and March are "inventory" months when we should confirm if we have enough forage before

2021 haylage harvest. This is also a good time to confirm corn and barley silage inventories, even though there is plenty of time prior to silage harvest. Silage inventories can be checked again in the summer months. Inventory calculations will provide the necessary information to adjust amounts fed, implement usage strategies and purchase feed if necessary. Having an estimation of inventories reduces the impacts of potential feed shortages.

Calculating inventories is especially important if farms have increased their stock numbers, for example, in response to added quota or incentive days. With more heads on farm we must calculate if there is enough forage before surprises and panic strike in the spring. For example, 5 extra cows on farm eating 20 kg haylage as fed per day, would require 33.55 more tons of haylage in their lactation (305 d) as fed including losses (5 x 20 x 305 x 1.1).

When calculating forage inventories, it is important to include all groups: lactating, dry cow groups and replacements. It is easier to do calculations based on dry matter terms. This requires that the farm keeps updates of dry matter values for forages fed and do

the necessary adjustments on feeding tables if the dry matter changes.

Example:

Let us use AgBags as an example for calculations. You need to know the diameter and the length of the bag stored and how many AgBags you have. Do not count the first or the last 10-15 feet, where the size is not constant.

You should start by calculating how much dry matter there is in 1-foot (ft) length of AgBag. The surface calculation is radius² $x \prod$ (pi) gives you square feet (sq. ft), then multiplied by 1 foot gives you the volume in cubic feet (sq. ft).

1. Calculate available forage in for 8 ft AgBag when we have 150 ft left.

For 8 ft, 4 ft is radius:

Surface: $4 \times 4 \times 3.14 = 50.24$ sq. ft Volume in 1 ft: $50.24 \times 1 = 50.24$ cb. ft Density: At 35% moisture ensiled material holds approximately 14 lbs of dry matter per cb. ft density which is a good estimation for a decent compaction

For 14 lbs or 6.34 kg dry matter per cb. ft Total volume per foot length is 6.34 x 50.24=318.5kg of dry matter. At 38% dry matter forage, the total amount of forage as fed is 318.5 kg/ 38 * 100 = 838 kg as fed for each foot length of AgBag. In 150 ft, the total available is 125,722 kg of forage as fed.

Loses

Start with 10%, but it could easily be more. Example 125,722 – (10%)12,572 = 113,150 kg as fed*.

Verification

Compaction is variable so it is advisable to double check amounts. This is easier to do in "as fed" basis. Example: make a mark with paint on the soil beside the AgBag at the beginning of the week and measure at the end of that week how many feet were used of the AgBag and corroborate with kg haylage fed to the different groups. For example, if you fed 7,560 kg as fed that week and used 10 ft, your density is 756 kg as fed per cb. ft;

2. Requirements

Prepare a table with the amounts as fed required for each group daily:

| | Kg per cow | # Cows | Kg per day |
|-----------|---------------|--------|---------------|
| Far Off | 7 | 10 | 70 |
| Heifers | 10 | 20 | 200 |
| Lactating | 18 | 60 | 1,080 |
| | | | 1,350 |

3. Calculations

113,150 kg* / 1,350 kg used daily = 83.8 days This means that the current forage in inventory will last for approximately 83 more days.

Conclusions

Based on the calendar, if we are at the middle of March (15th), the current haylage inventory will last till approximately mid-June. Knowing this, the farm can then strategize on how best to stretch the forage supply to ensure they do not run short prior to new harvest. This could be accomplished through reducing the haylage used in heifer rations by adding more straw. This allows more fermented haylage available for the lactating group, so they could get into the new harvested haylage later on when the fermentation is settled.

Company Update

By: Phil Roberts, National Sales and Marketing Manager

The good news is the ground hog did not see his shadow, so hopefully an early spring!

I want to thank you, our clients, for your ongoing support as we continue navigating through the challenges of Covid-19. The challenges from the pandemic are slightly different for everyone, yet it is fascinating to observe the creativity and resilience demonstrated in finding new and unique ways to get the job done.

Our supply chains continue to be interrupted by the ongoing global pandemic; however, our teams continue to explore options to keep your feed and our offerings competitive. It is certainly not an easy feat to pilot the market volatility we are experiencing, which is truly quite incredible. Our team is committed to finding options and resources to help you, our business partners, through these uneasy times. Please ensure you are consulting with your New-Life Mills representative to assist you and your operation with the best viable solution to meet your needs.



You check your calendar or computer and see that you have a cow due to calve today. The fresh cows have struggled recently, either too many with ketoric or too many retained

either too many with ketosis or too many retained placentas, or maybe just too slow to get going. Maybe this cow will be the one that gets things back on track. Maybe.

This scenario is one that sometimes happens on farm, but it shouldn't. The two pillars of ensuring healthy fresh cows are a solid dry cow program and good cow comfort.

So what should the dry cow program look like?

At New-Life Mills, we propose a Goldilocks dry cow program that provides the right amount of protein and fibre, controls the energy, and has balanced minerals. This program is generally based on corn silage and straw, along with a protein source.

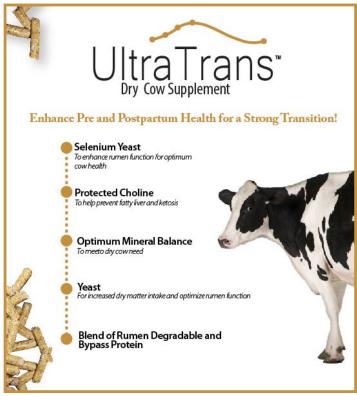
Types of Programs

The first type of program is balanced using the 31% UltraTrans Dry Cow Supplement. This supplement is designed to meet the protein needs of the dry cow and her calf, complementing the energy that comes from corn silage. The 31% UltraTrans Dry Cow Supplement contains anionic salts for electrolyte balance to help prevent milk fever, plus organic selenium and rumen protected methionine to boost and enhance immune function.

The fortified version of the 31% UltraTrans Dry Cow Supplement contains yeast to ensure healthy rumen fermentation and bypass choline to improve energy metabolism, liver function, and reduce the risk of ketosis. This is an excellent option for dairy herds that want to use additives to decrease the incidence and cost of the two main transition cow diseases: ketosis and milk fever, as well as increasing fresh cow performance. While feed additives for dry cows have a good return on investment, excellent dry cow management strategies that reduce the amount of stress on the dry cows will also make a large impact.

The second type of dry cow program is formulated







using the 9:4:14 Xtra Hi-Mag Dry Cow Premix with a commodity blend as the protein source. This option does not contain anionic salts for the prevention of milk fever, and as such, should be fed with forages that are lower in calcium. Normally Goldilocks dry cow programs based on straw and corn silage, are naturally lower in macro minerals, including calcium. This premix provides a balanced source of macro minerals (calcium, phosphorus, potassium and magnesium) with microminerals such as zinc, copper, and manganese being supplied from both inorganic and chelated sources. Chelated minerals are more bio-available for the cows and therefore fortify the immune system.

Management Considerations

There are many nutritional factors involved in the preparation of the dry cow diet that need to be discussed with your advisor, including forage type and availability. On farms where haylage or hay must be fed, and a Goldilocks dry cow program is not feasible, the amount of calcium in the diet should be evaluated. Hay crop forages that contain more grass or from fields where manure is not spread will help to control calcium and potassium levels. The amount of haylage that can be added to a dry cow ration is heavily dependent on the calcium and potassium levels in the forage. If a forage is to be used in a dry cow program, it should have wet chemistry analysis performed to accurately evaluate mineral content, as accurate mineral nutrition is essential for fresh cow success.

Cow comfort and feed bunk management is just as essential in dry cows as it is in lactating cows. Overstocking the dry cow pen will inevitably lead to poor results due to increased competition at the feed bunk, decreased lying time, slug feeding, and other stressors. Having a comfortable pen (stalls or pack) will increase lying time which is linked to better fresh cow performance. If using a Goldilocks program, the straw must be chopped fine to avoid sorting at the bunk, potentially adding water to further discourage sorting behaviour.

A strategy to reduce costs in those farms with longer dry cow periods and two groups of dry cows, is to feed a base mix TMR to the far-off dry cows, and then add anionic salts to the TMR for the close-up group. This will provide a negative dietary cation anion difference (DCAD) in the ration to prevent milk fever. The negative DCAD ration fed during the last 3-4 weeks before calving will prepare the metabolism of these animals for the extreme requirement of calcium in the first weeks after calving. The use of a single base TMR helps to reduce costs and facilitate management savings in labour.

Conclusion

There is no one size fits all, cookie cutter approach to dry cow programs. Dairy producers should work closely with their advisor to find the best option for their operation. When a proper dry cow program is in place, coupled with excellent cow comfort, the end result will be a profitable, high producing cow.

Contact Information



